

# Presentation on Performance for the quarter/half-year ended September 2009





# A Brief History

- **1865 :** Founded by a group of Europeans at Allahabad,
- **1920 :** Passed into the fold of P & O Banking Corporation (POBC),
- **1923 :** Head Office shifted to Kolkata,
- **1927 :** Chartered Bank took over POBC – Allahabad Bank became a subsidiary of Chartered Bank,
- **1965 :** Centenary Celebration – 100<sup>th</sup> Branch at Ranchi,
- **1969 :** Nationalization - Business – Rs.196 crore  
Dep. – Rs.114 crore, Adv. – Rs.82 crore,
- **2002 :** Initial Public Offer – Rs.100 crore,
- **2005 :** Follow on Public Offer – Rs.100 crore,

**THE OLDEST JOINT STOCK BANK IN THE COUNTRY**



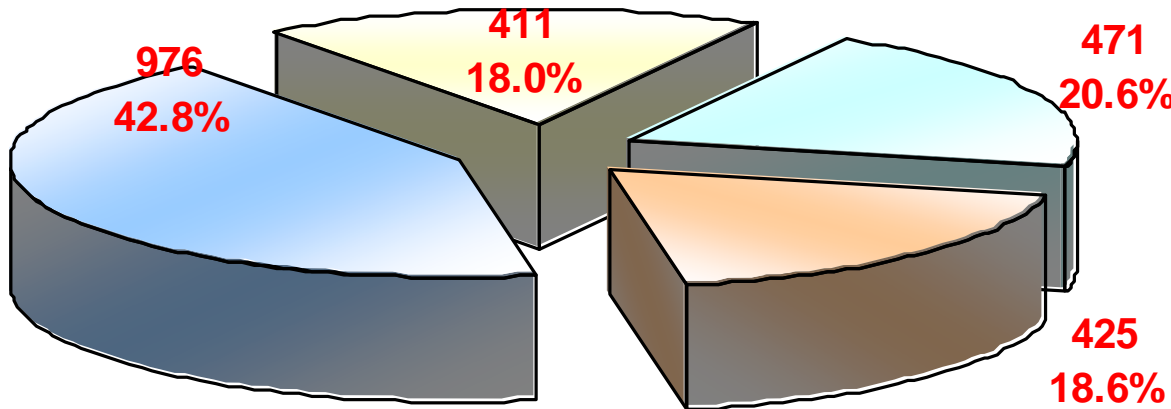
# A Profile

<b>Total Business</b>	<b>:</b>	<b>Rs.1,48,103 crore,</b>
<b>Total Deposits</b>	<b>:</b>	<b>Rs. 87,309 crore,</b>
<b>Credit</b>	<b>:</b>	<b>Rs. 60,794 crore,</b>
<b>Investment</b>	<b>:</b>	<b>Rs. 30,480 crore,</b>
<b>Operating Profit</b>	<b>:</b>	<b>Rs. 1,901 crore (FY2009)</b> <b>Rs. 1240 crore (HY,2009-10)</b>
<b>Net Profit</b>	<b>:</b>	<b>Rs. 769 crore (FY2009)</b> <b>Rs. 636 crore (HY,2009-10)</b>
<b>Number of Branches</b>	<b>:</b>	<b>2,283</b>
<b>International Operations</b>	<b>:</b>	<b>Representative Office at Shenzhen, China (2006)</b> <b>Branch at Hong Kong (2007)</b>
<b>Subsidiary</b>	<b>:</b>	<b>AllBank Finance Ltd. (1991)</b>
<b>Joint Venture</b>	<b>:</b>	<b>Universal Sompo General Insurance Company (2006)</b>
<b>Regional Rural Banks</b>	<b>:</b>	<b>3 (2 in UP &amp; 1 in MP)</b>



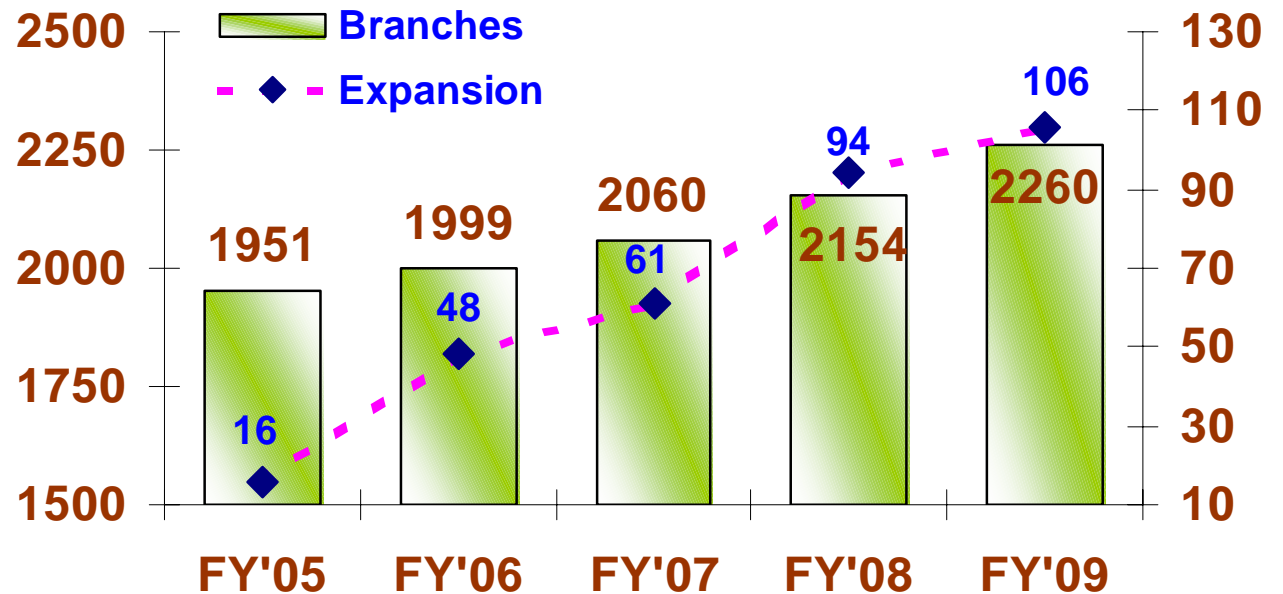
# Branch Network

■ Rural   ■ Semi-Urban   ■ Urban   ■ Metropolitan



**Branches 2,283  
as on 30.9.2009**

## Branch Expansion





# Profit

Sl.	Parameters	Q2' FY2009	Q2' FY2010	Q1' FY2010	Rs. in crore	
					Variation	
					Q2'10 over Q2'09	
					Amt.	(%)
1	Interest Income	1846	2047	2008	201	10.87
2	Interest Expenses	1352	1443	1379	91	6.73
3	NII (Spread) (1-2)	494	603	629	110	22.23
4	Other Income	131	405	370	274	208.49
5	Operating Expenses	311	358	408	48	15.36
6	Contribution (4-5)	-179	47	-38	226	125.98
7	Operating Profit (3+6)	314	650	591	336	106.82
8	Provisions	273	316	288	44	16.04
9	Net Profit	42	334	303	292	700.36



# Provisions

Rs. in crore

Sl.	Particulars	Q2' FY2009	Q2' FY2010	Q1' FY2010
1	Bad & Doubtful Debts	110.10	170.66	251.00
2	Standard Advance	17.34	0.22	1.46
3	Depreciation on Inv.	138.45	17.67	-214.68
4	Income Tax	6.03	122.40	248.13
5	Others	0.61	5.30	1.86
6	Total Provision	272.53	316.25	287.77



# Break-up : Income

Rs. in crore

Sl.	Parameters	Q2' FY2009	Q2' FY2010	Q1' FY2010	Variation	
					Q2'10 over Q2'09	
					Amt.	(%)
1	Interest on Advances	1357	1581	1558	224	16.54
2	Interest on Investments	479	459	442	-20	-4.26
3	Other Interest Income	10	7	7	-3	-32.36
4	Interest Income (1+2+3)	1846	2047	2008	201	10.87
5	Non-Fund Non-Interest Inc.	91	182	147	91	99.51
6	Trading Profit	8	168	214	161	2091.15
6a	Profit from liquid Mutual Fund	4	122	49	118	2629.08
6b	Normal Trading Profit	3	46	166	43	1342.06
7	Other Income	32	55	9	22	68.78
8	Total Income (4+5+6+7)	1977	2452	2378	474	23.99



# Fee based Income

Rs. in crore

Sl. No.	Particulars	Q2' FY2009	Q2' FY2010	Q1' FY2010
1	Bills	7	12	11
2	LC/BG	24	35	34
3	Locker Rent	2	3	14
4	Processing Fees	15	70	33
5	Others	34	42	39
6	Exchange	9	19	15
7	Total	91	182	147



# Break-up : Expenditure

Sl.	Parameters	Q2' FY2009	Q2' FY2010	Q1' FY2010	Rs. in crore	
					Variation	
					Q2'10 over Q2'09	
					Amt.	(%)
1	Interest Paid on Deposits	1256	1352	1298	96	7.63
2	Intt. Paid on Borrowings	96	92	81	-5	-4.96
3	Total Interest Paid (1+2)	1352	1443	1379	91	6.73
4	Establishment Expenses	182	224	272	43	23.54
4a	Provision for Wage Revision	0	30	80	30	
4b	Estab. Expense excl. Provision	182	194	192	13	7.01
5	Other Operating Expenses	129	134	136	5	3.86
6	Operating Expenses (4+5)	311	358	408	48	15.36
7	Total Expenses (3+6)	1663	1802	1787	139	8.34



## Cost & Yield Ratios

Sl.	Parameters	Q2' FY2009	Q2' FY2010	Q1' FY2010
1	Cost of Deposit (%)	6.90	6.30	6.08
2	Cost of Borrowings (%)	8.27	8.01	8.16
3	Cost of Fund (%)	6.98	6.39	6.17
4	Yield on Advances (%)	11.03	10.84	10.86
5	Yield on Investment (%)	7.85	7.10	6.78
6	Yield on Fund (%)	10.10	8.92	8.85
7	Net Interest Margin (%)	2.70	2.84	3.00



# Profitability Ratios

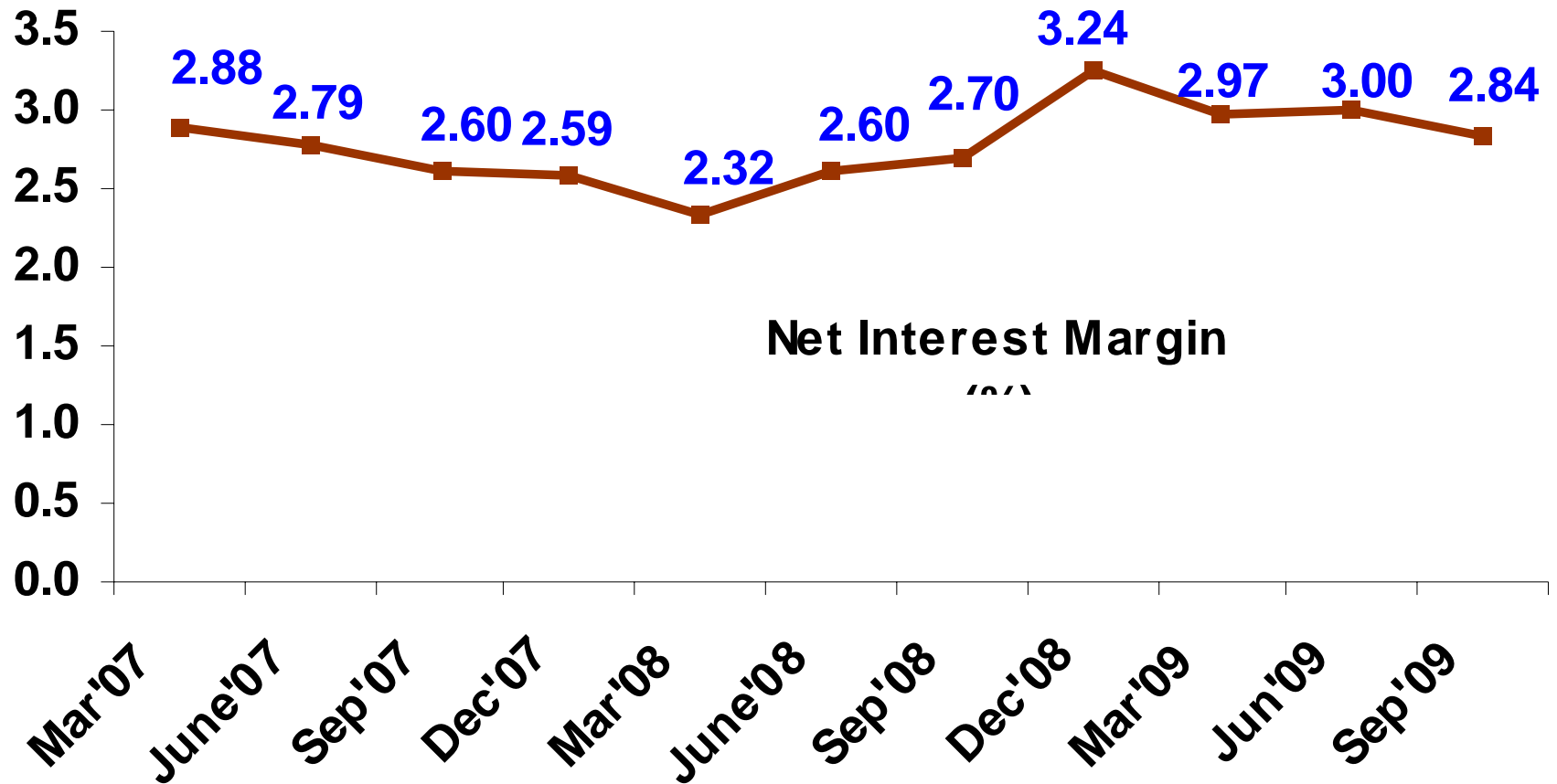
In per cent

Sl.	Parameters	Q2' FY2009	Q2' FY2010	Q1' FY2010
1	Return on Assets (%)	0.20	1.33	1.22
2	Return on Networth (%)	3.74	24.50	23.62
3	Operating Profit to AWF (%)	1.51	2.59	2.39
4	Cost to Income Ratio (%)	49.71	35.54	40.85
5	Estab. Exp. to Total Exp. (%)	10.91	12.45	15.22
6	Operating Exp. to AWF (%)	1.49	1.43	1.65
7	Book Value Per Share (Rs)	119.79	145.19	137.75
8	Earnings per share (Rs)	0.93	7.47	6.78



# Quarterly Net Interest Margin

in per cent



NIM FOR FY2009: 2.88

NIM FOR HALF YEAR2010: 2.92



## Profit: Half Year ended Sep'09

Rs. in crores

Sl.	Parameters	Sep'08	Sep'09	Mar'09	Variation	
					Y-O-Y	
					Amt.	(%)
1	Interest Income	3552	4055	7365	503	14.17
2	Interest Expenses	2590	2823	5206	233	9.00
3	NII (Spread) (1-2)	962	1232	2159	270	28.09
4	Other Income	275	774	1142	499	181.33
5	Operating Expenses	616	766	1399	150	24.31
6	Contribution (4-5)	-341	8	-258	349	102.39
7	Operating Profit (3+6)	621	1240	1901	620	99.77
8	Provisions	486	604	1133	118	24.31
9	Net Profit	135	636	769	501	371.30



## Provisions: : Half Year ended Sep'09

Rs. in crores

Sl.	Particulars	Sep'08	Sep'09	Mar'09
1	Bad & Doubtful Debts	55.00	421.66	313.23
2	Standard Advance	19.92	1.68	20.01
3	Depreciation on Inv.	402.53	-197.01	357.49
4	Income Tax	17.15	370.53	307.17
5	Others	-8.70	7.16	134.65
6	Total Provision	485.90	604.02	1132.55



# Income : Half Year ended Sep'09

Rs. in crores

Sl .	Parameters	Sep'08	Sep'09	Mar'09	Variation	
					Y-O-Y	
					Amt.	(%)
1	Interest on Advances	2598	3139	5494	541	20.84
2	Interest on Investments	941	901	1849	-39	-4.18
3	Other Interest Income	13	14	21	1	9.98
4	Interest Income (1+2+3)	3552	4055	7365	503	14.17
5	Non-Fund Non-Interest Inc.	198	328	524	130	65.50
6	Trading Profit	40	382	573	342	859.40
7	Other Income	37	64	45	27	72.11
8	Non-Interest Income (5+6+7)	275	774	1142	499	181.33
9	Total Income (4+8)	3827	4829	8507	1002	26.19



## Fee based Income : Half Year ended Sep'09

Rs. in crore

Sl. No.	Particulars	Sep'08	Mar'09	Sep'09
1	Bills	20	48	23
2	LC/BG	47	102	70
3	Locker Rent	12	15	18
4	Processing Fees	28	128	104
5	Others	55	142	81
6	Exchange	36	88	34
7	Total	198	524	328



# Expenditure : Half Year ended Sep'09

Rs. in crores

Sl .	Parameters	Sep'08	Sep'09	Mar'09	Variation	
					Y-O-Y	
					Amt.	(%)
1	Interest Paid on Deposits	2424	2650	4886	225	9.30
2	Intt. Paid on Borrowings	165	173	320	8	4.59
3	Total Interest Paid (1+2)	2590	2823	5206	233	9.00
4	Establishment Expenses	372	496	874	125	33.51
5	Other Operating Expenses	245	270	526	25	10.39
6	Operating Expenses (4+5)	616	766	1399	150	24.34
7	Total Expenses (3+6)	3206	3589	6606	383	11.95



## Cost & Yield Ratios : Half Year ended Sep'09

Sl.	Parameters	Sep'08	Sep'09	Mar'09
1	Cost of Deposit (%)	6.73	6.19	6.62
2	Cost of Borrowings (%)	7.14	8.08	7.51
3	Cost of Fund (%)	6.75	6.28	6.67
4	Yield on Advances (%)	10.80	10.85	10.88
5	Yield on Investment (%)	7.64	6.94	7.57
6	Yield on Fund (%)	9.72	8.89	9.62
7	Net Interest Margin (%)	2.65	2.92	2.88



## Profitability Ratios : Half Year ended Sep'09

Sl.	Parameters	Sep'08	Mar'09	Sep'09
1	Return on Assets (%)	0.33	0.90	1.28
2	Return on Networth (%)	6.13	16.49	24.03
3	Operating Profit to AWF (%)	1.50	2.24	2.49
4	Cost to Income Ratio (%)	49.81	42.40	38.19
5	Estab. Exp. to Total Exp. (%)	11.60	13.23	13.83
6	Operating Exp. to AWF (%)	1.49	1.65	1.54
7	Book Value Per Share (Rs)	119.79	131.00	145.19
8	Earnings per share (Rs)	3.02	17.21	14.25



# BUSINESS

Rs. in crore

Sl.	Parameters	Sep'08	Mar'09	Sep'09	Variation			
					Mar'09-Sep'09		Y-O-Y	
					Amt.	(%)	Amt.	(%)
1	Total Business	125364	144415	148103	3688	2.55	22739	18.14
2	Total Deposit	73648	84972	87309	2337	2.75	13660	18.55
3	Total Advances	51715	59443	60794	1351	2.27	9079	17.56
4	CD Ratio	70.63	70.93	70.33				



# Deposit

Rs. in crore

Sl.	Parameters	Sep'08	Mar'09	Sep'09	Variation			
					Mar'09-Sep'09		Y-O-Y	
					Amt.	(%)	Amt.	(%)
1	Total Deposit	73648	84972	87309	2337	2.75	13660	18.55
2	DRI/CD	18778	16635	10339	-6296	-37.85	-8439	-44.94
2a	DRI	12392	3592	1767	-1825	-50.81	-10625	-85.74
2b	CD	6386	13043	8572	-4471	-34.28	2186	34.23
3	Core Deposit	54870	68337	76970	8633	12.63	22100	40.28
4	Core Dep. to Total Dep. (%)	74.50	80.42	88.16				
5	SB Deposit	20833	22774	25078	2304	10.12	4246	20.38
6	Current Deposit	4933	6623	6184	-439	-6.63	1251	25.36
7	CASA Deposit	25765	29398	31262	1865	6.34	5497	21.33
8	Share in Agg. Deposit (%)	35.19	35.08	36.16				



Rs. in crores

Sl.	Parameters	Sep'08	Mar'09	Sep'09	Variation			
					Mar'09-Sep'09		Y-O-Y	
					Amt.	(%)	Amt.	(%)
1	Total Advances	51715	59443	60794	1351	2.27	9079	17.56
1a	Food Credit	1373	1389	1243	-146	-10.53	-130	-9.44
1b	Non-Food Gross Bank Credit	50342	58054	59551	1497	2.58	9209	18.29
	of which							
2	Agriculture & Allied Activities	8092	9568	9628	60	0.63	1537	18.99
3	Industry	20476	24948	27414	2466	9.88	6938	33.88
3a	MSME	4870	5508	7267	1759	31.93	2397	49.23
3b	Large Industry	15606	19440	20147	707	3.64	4541	29.09
4	Retail Loans	11889	13049	13312	263	2.02	1423	11.97
4a	Housing/Mortgage Loans	4335	4914	5143	229	4.66	808	18.65
4b	Trade Loans	4208	4517	4284	-233	-5.16	76	1.81
4c	Personal Loans	2010	2044	2041	-3	-0.13	31	1.55
4d	Education Loans	560	641	743	103	16.00	183	32.64
4e	Other Retail Loans	776	934	1101	167	17.90	325	41.84
5	Others	9886	10489	9197	-1292	-12.32	-689	-6.97



# Advance-Sectoral Deployment

Rs. in crore

Sl. No.	Major Industry wise Deployment	Sep'08		Mar'09		Sep'09		% of Advance
		Amt.	Share (%)	Amt.	Share (%)	Amt.	Share (%)	
1	Minning & Quarrying	48	0.23	57	0.23	46	0.17	0.08
2	Food Processing	655	3.20	721	2.89	808	2.95	1.33
3	Textiles	1549	7.56	1768	7.09	1942	7.08	3.19
4	Chemical & Chemical Products	1501	7.33	1484	5.95	1822	6.65	3.00
4a	Cement & Cement Products	195	0.95	288	1.15	293	1.07	0.48
5	Basic Metal & Metal products	2879	14.06	3215	12.89	4077	14.87	6.71
5a	Iron & Steel	2358	11.52	2676	10.73	3691	13.46	6.07
6	Engineering Products	1868	9.12	2124	8.51	2135	7.79	3.51
7	Infrastructure	8518	41.60	10052	40.29	10172	37.11	16.73
7a	Power	3976	19.42	5129	20.56	5703	20.80	9.38
7b	Tele-communication	1741	8.50	1942	7.78	1476	5.38	2.43
	Industry (Small, Medium & large)	20476		24948		27414		45.09



# Investment

Rs. in crore

Sl.	Parameters	Sep'08	Mar'09	Sep'09
1	Gross Investment	22718	30081	30480
2	Held To Maturity (HTM)	16768	16545	21234
3	Available For Sale (AFS)	5950	13537	9196
4	Held For Trading (HFT)	0.16	0.14	49.25
5	Duration (AFS+HFT)	2.11	3.50	3.10
6	Modified Duration (AFS+HFT)	2.00	3.36	2.97
7	Duration total portfolio	4.45	4.11	5.15
8	Modified Duration total portfolio	4.27	3.99	4.96
9	Net Demand & Time Liabilities	75304	82537	88556
10	SLR (%)	24.04	26.41	28.57
11	HTM to SLR (%)	92.61	75.89	83.93
12	HTM to Gross Investment (%)	73.81	55.00	69.67



# Non-Performing Assets

Rs. in crore

Sl.	Parameters	Sep'08	Mar'09	Sep'09
1	NPA as at the beginning of Yr./Qr.	1010.51	1010.51	1078.25
2	Recovery in NPA	104.08	208.82	108.41
3	Agriculture Debt Waiver	58.96	58.96	-
4	Upgradation	46.97	179.22	158.52
5	Write Off	125.00	331.32	130.40
6	Total Reduction	335.01	778.32	397.33
7	Fresh Addition	324.43	846.06	401.17
8	NPA as at the end of Yr./Qr.	999.93	1078.25	1082.09
9	Provisions	565.36	656.14	873.71
10	Net NPAs	434.57	422.11	208.38
11	Recovery in written-off debt A/Cs	32.38	124.37	95.99



# NPA Ratios

In per cent

Sl.	Parameters	Sep'08	Mar'09	Sep'09
1	Net NPA (%)	0.85	0.72	0.35
2	Gross NPA (%)	1.93	1.81	1.78
3	Provision Coverage Ratio (%)	55.06	59.51	79.52
4	Recovery Ratio (%)	29.90	38.40	49.51
5	Slippage Ratio (%)	1.32	1.72	1.37



# Restructured Accounts

Rs. in Crore

Sl.	Particulars	No.	Amt.
1	Below Rs. 1 Crore	39666	705
2	Rs. 1 Crore & above	119	2365
3	Total	39785	3070
4	Out of which up to 31.03.2009	39756	2564
5	Out of which up to 30.09.2009	29	506
	Of which		
6	Standard	39082	2975
7	NPA	703	95



# Sectorwise Restructured Accounts

Rs. in Crore

Sl.	Restructured Accounts	No. of Borrowers	Amount Outstanding	Sacrifice
1	Under CDR	5	232.33	13.95
2	SME Debt	3730	186.33	2.05
3	Agriculture A/C	16829	253.40	0.59
4	Housing Finance	4538	207.95	0.00
5	Others	14683	2189.92	10.05
6	Total	39785	3069.93	26.64

Sl.	Particulars	Mar'09	Sep'09
1	Agriculture	253	253
2	Housing	208	208
3	Real Estate	590	614
4	Industry, of which	1513	1994
	Auto	88	88
	Aviation	49	49
	Cement	10	10
	Chemical	91	91
	Engineering	24	24
	Infrastructure	226	226
	Iron & Steel	178	210
	Paper	14	15
	Pharmaceutical	326	326
	Rubber	97	97
	Sugar	28	28
	Tea	28	28
	Textiles	9	39
	Others	347	764
	Total	2564	3070



# Capital Adequacy (%)

Rs. in crore

Sl.	Particulars	Sep'08	Mar'09	Sep'09
1	Capital Fund			
2	Tier I	4454	5107	5743
3	Tier II	2351	3252	3691
4	Total (Tier I+II)	6804	8359	9434
5	Risk-weighted Assets	59376	63768	63297
6	Capital Adequacy Ratio (%)	11.46	13.11	14.90
7	Tier I (%)	7.50	8.01	9.07
8	Tier II (%)	3.96	5.10	5.83
9	RWA/ Working Fund (%)	70.66	65.25	63.55



# Ratios : Productivity & Market Share

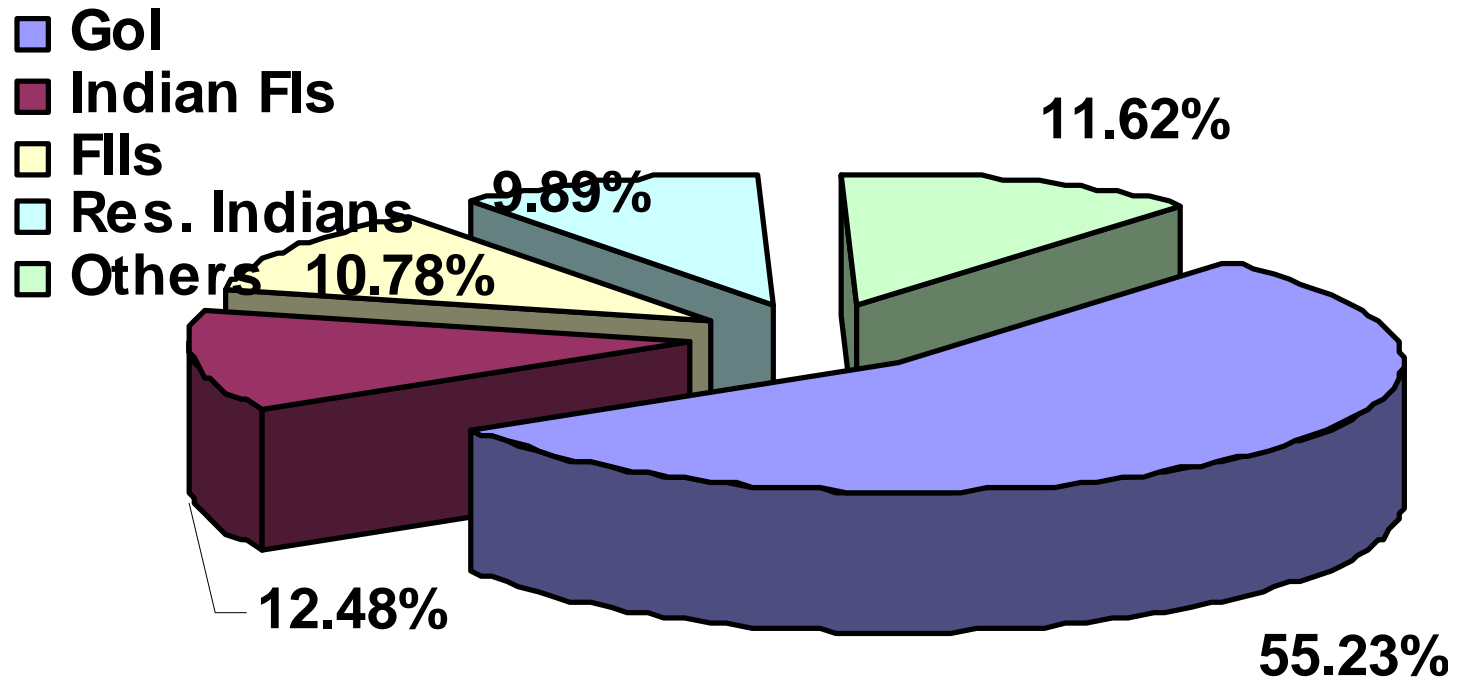
Sl.	Parameters	Sep'08	Mar'09	Sep'09
1	Deposit Market Share (%)	2.09	2.11	2.12
2	Credit Market Share (%)	1.99	2.00	2.12
3	Business Per Branch (Rs. Cr.)	57.32	63.90	64.84
4	Busines Per Employee (Rs. Cr.)	6.11	7.06	6.82
5	Profit per Employee (Rs. Lac)	0.66	3.76	2.93



# Shareholding Pattern

As on 30.09.2009

In per cent





# Technology

- ❖ *Computerization of all branches (2,283), extension counters and offices,*
- ❖ *CBS rolled out in 954 branches/offices in 483 centres, covering business over 82%.*
- ❖ *RTGS implemented in 893 branches,*
- ❖ *884 branches on ATMs network where customers can access more than 35,000 VISA & NFS ATM free of charge across the country,*
- ❖ *Launched internet banking, SMS banking & e-Payment facility,*



# New Initiatives

## ***Structural***

- ❖ *9 Field General Managers placed across the country to expedite business decisions,*
- ❖ *Three Zones- Bangalore, Berhampore and Bhagalpur became operational to accelerate business,*

## ***Manpower***

- ❖ *Fresh recruitment (2000 in various cadres) in line with attrition and tech-backed banking service requirements,*

## ***Corporate Social Responsibility***

- ❖ *“Financial Literacy and Credit Counselling Centre” started at Kolkata with a view to provide credit counseling services,*



## New Initiatives

- ❖ *Launch of Retail Selling of Gold Coins through selected CBS branches since April'2009,*
- ❖ *Loan Syndication Cell*
- ❖ *Business Process Re-engineering (BPR) Cell,*
- ❖ *Tie-up with M/S UAE Exchange & Financial Services Ltd. for Inward Money Transfer System through Xpress Money & MoneyGram Channels,*
- ❖ *Tie-Up with M/S Suzuki Motorcycle India Pvt. Ltd to promote wheeler vehicle financing under 'AllBank Mobike' Scheme & M/S Maruti Suzuki (I) Ltd (MSIL) to augment vehicle loans,*

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