

**Addendum-III to RFP for
Supply, Commissioning and Maintenance of Firewalls**



Allahabad Bank

RFP Ref. No: HO/IT&DB/Network/Security/2018-19/109 dated 20.07.2018

Introduction

Bank has floated the RFP ref no: HO/IT&DB/Network/Security/ 2018-19/ 109 dated 20.07.2018 for Supply, Commissioning and Maintenance of Firewalls.

As per the terms of the RFP, a pre-bid meeting was held on 27th July, 2018, which was attended by representatives of prospective bidders.

In response to the queries received from prospective bidders, addendum dated **31.08.2018** containing clarifications to the queries & amendments to the RFP document is issued herewith.

Amendments to the RFP (Including Additions/Modifications/Deletions):-

Sr. No.	Section Number; Page Number; Point Number	RFP Clause	Amended/Deleted/ Added Clause
1	Page no:-28	14.Terms of payment 14.4. payment of equipments	The clause should be read as: Payment on Delivery and installation of Goods: Site-wise payment of 70% of the cost of equipment shall be made by Head Office or designated office of the Bank, on receipt of the specified goods and after furnishing Performance Security. Final Payment: Site-wise payment of balance 30% of the cost of the equipment shall be made by Head Office or designated office of the Bank, after one month of successful installation and commissioning at the site and after furnishing Performance Security.
2	Page no:-28	Section III Conditions of Procurement (CP) Point no:22:- Hardware Installation Clause no:22.1	The clause should be read as: The Vendor promptly within 2 weeks of delivery will install the delivered goods at the designated installation sites. The Vendor is responsible for installation and configuration of systems at sites including unpacking of cartons / boxes, assembling, wiring, cabling between hardware units and connecting to power supplies. The Vendor will test all hardware operations and accomplish all adjustments necessary for successful and continuous operation of the hardware at all installation sites.

3	Page no-33	Section-IV: Schedule of Requirement Point no:3 Delivery of Schedule Clause no:3.1:- The delivery of the equipments ordered, should be affected within 60 days of placement of purchase order.	The clause should be read as: The delivery of the equipments ordered, should be affected within 4-6 weeks of placement of purchase order.
4	Page no-42	Annexure-2 Technical Specifications for Firewall	Following clause is added to the Technical Specifications for Firewall: Firewall can be configured for Packet Filtering to increase effectiveness of the firewall and should be capable of filtering internet and network traffic based upon traffic types using specific ports.
5	Page no-42	Annexure-2 Technical Specifications for Firewall	Following clause is added to the Technical Specifications for Firewall: Firewalls should be capable of continuously updating the list of good and malicious applications.
6	Page no-42	Annexure-2 Technical Specifications for Firewall	Following clause is added to the Broad Scope of Work: Log preservation and maintenance of backup facility should be available.
7	Page no-45	Annexure-2 Technical Specifications for Firewall Clause no:-41 " Security information is meaningful, comprehensive and freely available to customers and non-customers via a publicly accessible database. "	The clause should be read as Security information is meaningful, comprehensive .However Security Information should not be freely available to customers and non-customers via a publicly accessible database but it should be available to the Bank staff on in a restrictive manner.
8	Page no-44	Annexure-2 Technical Specification for Firewall Clause no:-34 "The solution should support cloud based sandboxing for file submission & analysis to identify unknown or zero day threats "	The clause stands deleted.
9	Page no-46	Annexure-2 Technical Specification for Firewall: Clause no:-55: NBA "Zero day Threat Protection with on Premises solution catering all the firewalls ".	The clause stands deleted.
10	Page no-60	Annexure-13 Standard AMC Agreement Clause no:-5	The clause should be read as: In case any requirement is not made usable/repaired within stipulated time

			specified in clause No. 3.1 (d) the company will be required to arrange for an immediate replacement of the same as detailed in clause No. 3.1 (e) failing which the company will be liable to pay a penalty of Rs 2,000/- for firewall per day which will be realized from the AMC charges payable or from the company directly.
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Clarifications to Pre-Bid Queries:

Sr. No.	Page No	Section Number; Page Number; Point Number	RFP Clause	Bidder's Query / Suggestion	Bank's Response
1	Page no-8	2.4 Eligibility of bidders	The bidder should have supplied and maintained firewall of offered make in at least One PSU/ PSB/ govt. organization during last three years.	Point no 2.3 The bidder should have supplied Six (6 No.) Firewall or maintained/ maintaining Six (6 No.) firewall for at least One (01) year to Govt. organizations/PSU/PSB in last Five (5) years. So to make it uniformity it should be 5 yrs and also expertise for SI perspective.	No changes-RFP Stands. The said requirements are completely different to each other.
2	Page no-8	2.4 Eligibility of bidders	The bidder should have supplied Six (6 No.) Firewall or maintained/ maintaining Six (6 No.) firewall for at least One (01) year to Govt. organizations/PSU/PSB in last Five (5) years	kindly include Enterprise customer and can we submit multiple order reference ?	<ul style="list-style-type: none"> • Bidder should supplied or maintained/maintaining Six(06) firewalls for at least One (01) year to Govt. organizations/PSU /PSB in last Five (5) years • Bidders may submit multiple order references.
3	Page no-26	8.Delivery and Documents	Delivery of the goods shall be made by the Vendor within 4-6 weeks from Receipt of Purchase Order	kindly change this to 6-8 Weeks	No changes-RFP Stands.

Sr. No.	Page No	Section Number; Page Number; Point Number	RFP Clause	Bidder's Query / Suggestion	Bank's Response
4	Page No-27	11.Spare parts	The Vendor shall carry sufficient inventories to assure ex-stock supply of consumables and spares at the concerned support site(s).	location details required and how much spare need to be maintained	Location of Supply, commissioning and maintenance of Firewall is Mumbai & Kolkata. However, The Bank at its discretion may change the locations.
5	Page No-28	14. Terms of Payment Clause no:14.4 Payment of Equipments.	Payment on Delivery and installation of Goods: Site-wise payment of 60% of the cost of equipment	Requesting to change this to 80 % on delivery Requested to modify this clause. Payment on Delivery and installation of Goods: Site-wise payment of 85% of the cost of equipment shall be made by Head Office or designated office of the Bank, who have placed the purchase order, on receipt of the specified goods.	Payment on Delivery and installation of Goods: Site-wise payment of 70% of the cost of equipment shall be made by Head Office or designated office of the Bank, on receipt of the specified goods and after furnishing Performance Security.
6	Page No-28	14. Terms of Payment Clause no:14.4 Payment of Equipments.	Site-wise payment of balance 40% of the cost of the equipment shall be made by Head Office or designated office of the Bank, who have placed the purchase order, after one month of successful installation and commissioning at the site.	Requesting to change this to 20 % on Successful Installation. Site-wise payment of balance 15% of the cost of the equipment shall be made by Head Office or designated office of the Bank, who have placed the purchase order, after one month of successful installation and commissioning at the site.	The clause should be read as: Site-wise payment of balance 30% of the cost of the equipment shall be made by Head Office or designated office of the Bank, after one month of successful installation and commissioning at the site.
7	Page No-28	14. Terms of Payment	Payment of Equipments: Payment on Delivery and installation of Goods: Site-wise payment of 60% of the cost of equipment shall be made by Head Office or designated office of the Bank, who have placed the purchase order, on receipt of the specified goods. Final Payment: Site-wise payment of balance 40% of the cost of the equipment shall be made by Head Office or designated office of the	Request you to please amend the clause Payment on Delivery and installation of Goods: Site-wise payment of 90% of the cost of equipment shall be made by Head Office or designated office of the Bank, who have placed the purchase order, on receipt of the specified goods. Final Payment: Site-wise payment of balance 10% of the cost of the equipment shall be made by Head Office or designated office of the Bank, who have placed the purchase order, after one month of successful installation and commissioning at the site.	Payment on Delivery and installation of Goods: Site-wise payment of 70% of the cost of equipment shall be made by Head Office or designated office of the Bank, on receipt of the specified goods and after furnishing Performance Security. Site-wise payment of balance 30% of the cost of the

Sr. No.	Page No	Section Number; Page Number; Point Number	RFP Clause	Bidder's Query / Suggestion	Bank's Response
			Bank, who have placed the purchase order, after one month of successful installation and commissioning at the site.		equipment shall be made by Head Office or designated office of the Bank, after one month of successful installation and commissioning at the site and after furnishing Performance Security.
8	Page No-28	13.Penalty	The amount of penalty in a year for particular item will be maximum up to 10% of the order value of that item.	The amount of penalty in a year for particular item will be maximum up to 10% of the order value of that item.	No changes- RFP Stands.
9	Page no-42	Annexure-2 Technical Specifications for Firewall Clause-7	Firewall should be capable of configuring policies over command line (CLI) as last resort in case of emergency.	GUI or UI based management console is provided by many Firewall vendors for easy management. CLI based policy configuration requires extensive skills and cumbersome process and increases the possibility of error as CLI does not show the comparative landscape of complete rule base.	No changes-RFP Stands. Explanation: GUI is mandatory for policy configuration. However, if GUI is not accessible due to any reason, in that case CLI should be allowed for policy configuration.
10	Page no-42	Annexure-2 Technical Specifications for Firewall Clause-10	Firewall Should have 10 X 1 Ge RJ45 ethernet ports and 4 X 1 GE SFP Slot to be available from day one	Firewall Should have 6 X 1 GE RJ45 ethernet ports and 4 X 1 GE SFP slot to be available from day one----- The Total aggregated bandwidth combining all the interfaces is 14 Gbps which is much higher than the throughput 8 Gbps asked for the firewall. ASIC based firewall systems allow high port density however software based or non ASIC architecture does not allow the same as this leads to compromise of the performance.	No Changes-RFP Stands. Explanation: This is the maximum capacity of interface requested. However, traffic volume may vary depending upon different zone.
11	Page No-42	Annexure-2 Technical Specifications for Firewall Clause-10	Deliver IPS throughput of minimum 5 Gbps	The IPS throughput mentioned in combination of Firewall Throughput of 8 Gbps is non-competitive for all the three vendors in the Gartner Magic Qadrant - 2017. Request to modify the clause in order to have fair evaluation and comparison of similar appliance in terms of performance.	The Clause should be read as: "Deliver IPS throughput of minimum 4 Gbps". The IPS throughput should not be dropped to minimum of 50% of Firewall throughput. Hence,

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					IPS throughput should be minimum 4 Gbps.
				Considering the fact that Firewall or IPS would be running simultaneously in the same appliance and considering the next generation threats evolving, the next generation firewall has replaced traditional firewall which combines firewall, IPS and Application Control. Refer to Gartner report on NGFW. Clause number 43 also mentioned about the management of NGFW.	No changes.RFP Stands. This is done considering Bank's requirement like users, bandwidth, applications etc.
12	Page No-43	Annexure-2 Technical Specifications for Firewall Clause-19	Firewall should support Single Sign On (SSO)	Kindly Clarify the single sign-on is needed for which applications and the purpose of the same to have SSO in firewall.	Firewall should support SSO for Active Directory and LDAP.
13	Page No-45	Annexure-2 Technical Specifications for Firewall Clause-37	The Proposed solution should support one-arm IDS (Sniffer mode)	Kindly clarify whether the NGIPS needs to be proposed separately or it is to be included in the firewall appliance. Firewall is expected to work on either routing mode or transparent mode - however, in either mode deployment needs to be two-arm.	The IPS functionality is required within the Firewall. The solution may be placed inline/ monitoring mode.
14	Page No-46	Annexure-2 Technical Specifications for Firewall Clause-55	Zero-day threat prevention with on premises solution catering to all the firewalls.	Kindly clarify the necessary sizing parameters - Total number of files to be emulated per month, interface details, storage capacity	Please refer to clause no:8 and 9 of Amendments to the RFP(Including Additions/Modifications/Deletions)
				In page no. 44, point no. 34 "cloud based sandboxing" asked in the specification whereas point no. 55 mentioned on premise solution which will increase the cost unnecessarily – Plz clarify.	Please refer to clause no:8 and 9 of Amendments to the RFP(Including Additions/Modifications/Deletions)

Sr. No.	Page No	Section Number; Page Number; Point Number	RFP Clause	Bidder's Query / Suggestion	Bank's Response
15	Page no-50	Annexure 5	Credential Letter from Bank/s	We request the honorable Tendering committee to modify this clause. In today's date, clients are reluctant to share their security profile, hence this kind of a letter is not possible. We will be providing customer sign off details. Also we will be providing client's contact person references so that Allahabad Bank can verify the authenticity.	No Changes- RFP Stands.

Meeting or elsewhere, for change i.e. addition/modification/deletion in the existing clauses of RFP, the **Bank's response is 'No Changes-RFP Stands'.**

All other terms and conditions of the RFP remain unchanged. Please treat this Addendum as an integral part of the RFP under reference. No further queries pertaining to this Addendum will be entertained. Amendment incorporated through this addendum will override the concerned RFP clause/terms & condition issued earlier.

(Deputy General Manager-IT)
Allahabad Bank, Head Office
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