

**Addendum-II to RFP for  
Supply, Commissioning and Maintenance of Dedicated Point to  
Point Leased Line Connectivity between Data Centre (DC) - Mumbai  
and Disaster Recovery Site (DRS)-Lucknow.**



**Allahabad Bank**

**RFP Ref. No: HO/DIT/NETWORK/REPLICATION/2018-19/120 Dated 22.11.2018**

## Introduction

Bank has floated the RFP ref no: HO/DIT/NETWORK/REPLICATION/2018-19/120 Dated 22.11.2018 for Supply, Commissioning and Maintenance of Dedicated Point to Point Leased Line Connectivity between Data Centre (DC) - Mumbai and Disaster Recovery Site (DRS)-Lucknow.

As per the terms of the RFP, a pre-bid meeting was held on 30<sup>th</sup> November, 2018, which was attended by representatives of prospective bidders.

In response to the queries received from prospective bidders, addendum dated **14.12.2018** containing clarifications to the queries & amendments to the RFP document is issued herewith.

### Amendments to the RFP (Including Additions/Modifications/Deletions):-

| Sr. No. | Section Number; Page Number; Point Number  | RFP Clause   | Amended/Deleted/ Added Clause   |
|---------|--|--|---|
| 1       | Page no:-5<br>Section-I<br>Invitation for Bids:<br>Introduction & tender<br>Information<br>Clause no:-1.4: | A complete set of Request for Proposal (RFP) may be purchased by any interested bidder on the submission of a written application, in duplicate, from Allahabad Bank, Head Office, 2nd Floor, Department of Information Technology, 2, Netaji Subhash Road, Kolkata – 700 001, India upon payment of non-refundable fee of Rs. 5000/- (INR five Thousand only in the form of Demand Draft or Banker's Cheque in favor of Allahabad Bank payable at Kolkata). The bidders who purchase the RFP in their names only are eligible for submission of bid.  | <b>The clause should be read as:</b><br><br>A complete set of Request for Proposal (RFP) may be purchased by any interested bidder on the submission of a written application, in duplicate, from Allahabad Bank, Head Office, 2nd Floor, Department of Information Technology, 2, Netaji Subhash Road, Kolkata – 700 001, India upon payment of <b>non-refundable fee of Rs. 1100/- (INR Eleven Hundred only in the form of Demand Draft or Banker's Cheque in favor of Allahabad Bank payable at Kolkata)</b> . The bidders who purchase the RFP in their names only are eligible for submission of bid.  |
| 2       | Page no:-5<br>Section-I<br>Invitation for Bids:<br>Introduction & tender<br>Information<br>Clause no:-1.5: | The RFP may be obtained from the above address during office hours on all working days either in person or by post. A complete set of RFP can also be downloaded from Bank's official website <a href="http://www.allahabadbank.in">www.allahabadbank.in</a> . The bidder who has downloaded the RFP from above website, is required to submit a non-refundable fee of Rs. 5,000/= (INR Five Thousand only) in the form of Demand Draft or Banker's Cheque in favor of Allahabad Bank payable at Kolkata, during office hours within the last date and time of submission of bid, failing of which the bid of the concerned bidder will not be entertained. The hard copy of this document (RFP) procured from the | <b>The clause should be read as:</b><br><br>The RFP may be obtained from the above address during office hours on all working days either in person or by post. A complete set of RFP can also be downloaded from Bank's official website <a href="http://www.allahabadbank.in">www.allahabadbank.in</a> . The bidder who has downloaded the RFP from above website, is required to submit a <b>non-refundable fee of Rs. 1,100/- (INR Eleven Hundred Only) in the form of Demand Draft or Banker's Cheque in favor of Allahabad Bank payable at Kolkata</b> , during office hours within the last date and time of submission of bid, failing of which the bid of the concerned bidder will not be entertained. The hard |

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|---|---|--|---|
|   |   | bank only, will be treated as authenticate copy for all purposes.  | copy of this document (RFP) procured from the bank only, will be treated as authenticate copy for all purposes  |
| 3 | Page no-7<br>Section-II<br>Instruction to Bidders<br>2. Eligibility Criteria<br>Clause no:1     | The bidder must be an Indian firm/ company / organization registered under Companies Act. And should be operating in India for at least 5 Years as on 31st March 2018.The bidder/BSP must be a Tier –I provider and Category-A (class-A) BSP license holder from DoT, Government of India. The BSP should produce the validity of TRAI license with documentary proof and DOT license.                                   | <b>The clause should be read as:</b><br>The bidder must be an Indian firm/ company / organization registered under Companies Act. And should be operating in India for at least 5 Years as on 31st March 2018.The bidder/BSP must be a Tier –I provider and Category-A (class-A)/UASL (Unified Access Service Licensing) BSP license holder from DoT, Government of India. The BSP should produce the validity of TRAI license with documentary proof and DOT license.                          |
| 4 | Page no-8<br>Section-II<br>Instruction to Bidders<br>2. Eligibility Criteria<br>Clause no-3     | The bidder must possess valid certification such as TL 9001, & ISO 27001   | <b>The clause should be read as:</b><br>The bidder must possess valid certification such as TL 9000 & ISO 27001   |
| 5 | Page no-21<br>Section –III<br>General Terms and Conditions of Contract:<br>Bid Security<br>8.b. | The bid security shall be denominated in the INDIAN RUPEES only and shall be a bank guarantee issued by a Private Sector/Public sector bank in India (other than Allahabad Bank) in the format provided in the RFP (Annexure – FORM - Bid Security) and valid for sixty (60) days beyond the validity of the bid. Any bid not secured in accordance with the above will be rejected by Allahabad Bank as non-responsive. | <b>The clause should be read as:</b><br>The bid security shall be denominated in the INDIAN RUPEES only and shall be in the form of Demand Draft or a Bank Guarantee issued by a Private Sector/Public sector bank in India (other than Allahabad Bank) in the format provided in the RFP (Annexure – FORM - Bid Security) and valid for sixty (60) days beyond the validity of the bid. Any bid not secured in accordance with the above will be rejected by Allahabad Bank as non-responsive. |
| 6 | Page 19<br>Clause L: Acceptance Criteria (a)  | The link will be treated as commissioned only on completion and satisfactory functioning for a minimum period of 21 days.  | <b>The clause should be read as:</b><br>The link will be treated as commissioned only on completion and satisfactory functioning for a minimum period of 10 days.   |
| 7 | Page no-45  | Annexure-Commercial Bid Format<br><b>Header of the last column of Table-I:</b><br><b>Total Cost for(3 years)</b><br><b>(C)+(E) In (₹)</b>  | <b>The clause should be read as:</b><br><br><b>Total Cost for (2 years)</b><br><b>(C)+(E) In (₹)</b>  |

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| 8 | Page no-45 | Annexure-Commercial Bid Format Table-II - Cost of Up-gradation (if required)-“Particulars”  | <p>Following clause is added to the “Particular” Column.</p> <ul style="list-style-type: none"> <li>• <b>210 Mbps dedicated Point to Point Leased Line Connectivity between DC and DRS.</b></li> <li>• <b>220 Mbps dedicated Point to Point Leased Line Connectivity between DC and DRS.</b></li> <li>• <b>230 Mbps dedicated Point to Point Leased Line Connectivity between DC and DRS.</b></li> <li>• <b>250 Mbps dedicated Point to Point Leased Line Connectivity between DC and DRS.</b></li> <li>• <b>275 Mbps dedicated Point to Point Leased Line Connectivity between DC and DRS.</b></li> <li>• <b>290 Mbps dedicated Point to Point Leased Line Connectivity between DC and DRS.</b></li> </ul> <p>*Accordingly, Bidder should quote the cost of bandwidth in the respective “Cost” column of Table-II.</p> |
| 9 | Page no-45 | Annexure-Commercial Bid Format: Clause/paragraph-<br>“In case of requirement of an intermediate bandwidth, the standard industry practice as that adopted by BSNL will be followed for arriving at the commercials. It should also be noted that the cost for Leased Line Bandwidth for up gradation in Table-II, should not exceed 50% of the incremental value/difference to the factor of the upgraded bandwidth with respect to the price quoted in Table-I.” | <p><b>The clause/paragraph should be read as:</b></p> <p>“In case of requirement of an intermediate bandwidth, the commercial will be derived by following proportionate basis. It should also be noted that the cost for Leased Line Bandwidth for up gradation in Table-II, should not exceed 50% of the incremental value/difference to the factor of the upgraded bandwidth with respect to the price quoted in Table-I.”</p>   |

### Clarifications to Pre-Bid Queries:

| Sr. No. | Page No | Section Number; Page Number; Point Number                          | RFP Clause   | Bidder's Query / Suggestion   | Bank's Response   |
|---------|---------|--|--|---|---|
| 1       | Page-9  | Section-II Instruction to bidders. Clause no: Scope of Work 3.1.C. | The connectivity should be provided through State-of-the-Art unshared Optical Fibre Cable (OFC) based on DWDM technology and owned by the bidder. Bidders have to submit Self Declaration during Bid.  | The Bidder's core network will be on DWDM technology. The last-miles/access from Customer location to Bidder nearest PoP will be on SDH technology.   | The last-miles/access from Customer location to Bidder nearest PoP can be on SDH technology.                      |
| 2       | Page-9  | Section-II Instruction to bidders. Clause no: Scope of Work 3.1.D. | The link shall be a dedicated communications link provided between Two (02) fixed locations as tabulated above for exclusive use of Allahabad Bank. It shall support End to End provisioning of bandwidth of 155 Mbps connecting the locations. The Output of the line need to be terminated in CPE Router already installed with Ethernet port at each end. | <p>1. As explained earlier Bidder can provide bandwidth options in multiples of 50Mbps from 100Mbps to 1000Mbps. Thus, kindly confirm if 150Mbps will suffice the requirement or Allahabad bank will go with link of 200 Mbps.</p> <p>2. Bidder terminates the link at the Bidder MUX at MMR in the DC &amp; DRS. If cross-connect is required at both end, i.e. the connectivity between the Bidder MUX in MMR to the Allahabad bank router in the building, then the exact demarc involving rack space &amp; floor details has to be provided to the Bidder during Proposal stage so that the feasibility &amp; subjected commercials can be added in the proposal itself.</p> <p>3. Is Allahabad Bank ok with GE (1000-Base-TX) handoff interface for this link?</p> | Bidder's responsibility is to provide connectivity till the MUX /TE/converter and provide the output on ethernet. |
| 3       | Page-9  | Section-II Instruction to bidders. Clause no: Scope of Work 3.1.J. | The BSP should commission the link within a period of 06 weeks from the date of Purchase Order.  | Would request customer to increase the delivery time line to 8 Weeks.   | No changes-RFP stands.  |

| Sr. No. | Page No | Section Number; Page Number; Point Number                         | RFP Clause   | Bidder's Query / Suggestion  | Bank's Response   |
|---------|---------|---|--|--|---|
| 4       | Page-9  | Section-II Instruction to bidders. Clause no: Scope of Work 3.1.K | The Allahabad Bank is requesting proposal for Supply, Commissioning and Maintenance of Two (02) no. of 155 Mbps Dedicated Point to Point Leased line connectivity; (Replication link) between Data Centre (DC) – Navi Mumbai and Disaster Recovery Site (DRS) -Lucknow from Two (02) different Bandwidth Service Providers (BSPs); i.e. One link each from each Bandwidth Service Provider (BSPs), other than Bharti Airtel Ltd., for a period of Two (02) years . | Requesting Allahabad Bank to provide clarity on the following:<br>1. No: of links required between DC & DRS? Will one protected link from one Bidder suffice the requirement?<br>2. Bidder can provide bandwidth options in multiples of 50Mbps from 100Mbps to 1000Mbps. Thus, kindly confirm if 150Mbps will suffice the requirement or Allahabad bank will go with link of 200 Mbps.  | 1. Allahabad bank requesting proposal for Supply, Commissioning and Maintenance of Two (02) no. of 155 Mbps Dedicated Point to Point Leased line connectivity; (Replication link) between DC and DRS from Two(02) different service providers; i.e. one link from each BSP. |
|         | Page-9  | Section-II Instruction to bidders. Clause no: Scope of Work 3.1.F | Last mile equipment maintenance/repair/replacement shall be in bidder's scope and shall form part of the service. Last mile should be wired only with dual last mile from Two(02) different POPs/exchanges.  | BSP will be providing single lastmile for Point to point connectivity. To built redundancy customer need to take same BW link from other service provider.   | <b>The clause should be read as:</b><br>Last mile equipment maintenance/repair/ replacement shall be in bidder's scope and shall form part of the service. Last mile should be wired only with single last mile or dual last mile from Two(02) different POPs/exchanges.    |
| 5       | Page-10 | Section-II Instruction to bidders. Clause no: Scope of Work 3.K   | The responsibility of the Cross Connect will be of the successful bidder. However, Bank will only facilitate the bidder in co-coordinating with the Data Centre vendor   | BSP provides the connectivity till the meet me room in data centre locations. Would request customer to own the cross connect responsibility.<br><br>As explained above for cross-connect, i.e. the connectivity between the Bidder MUX in MMR to the Allahabad bank router in the building, then the exact demarc involving rack space & floor details has to be provided to the Bidder during Proposal stage so that the feasibility can be conducted & subjected commercials can be added in the proposal itself. | Bidder/ BSP's responsibility is to provide connectivity till the MUX /TE/converter and provide the output on Ethernet.  |

| Sr. No. | Page No | Section Number; Page Number; Point Number   | RFP Clause  | Bidder's Query / Suggestion  | Bank's Response   |
|---------|---------|---|---|--|---|
| 6       | Page-10 | Section-II Instruction to bidders. Clause no:3.l.1.                                 | NMS-MIS reports on bandwidth and link utilization, response times of link application, uptime, downtime reports and configuration updates if any, on monthly basis or whenever required by the Bank without any errors.   | NMS Reporting is not possible on P2P Circuits. For NMS - MIS Reports we need to have a management link from each side to our NOC for monitoring.   | No Changes-RFP Stands   |
| 7       | Page-10 | Section-II Instruction to bidders. Clause no:3.l.2.                                 | Bidder shall also be responsible for supply, installation, testing, commissioning of required hardware (If any i.e. Modems/Mux etc.) for the operation of desired connectivity/link in all respects. Routers shall be provided by Bank at both the locations. However, bidder would facilitate for configuration of the links in the routers at Bank's end. | As BSP is providing transparent BW only, so there is no requirement of BSP involvement in router configuration, Would request you to remove the router configuration from BSP scope of work. | Since routers are to be provided by Bank, The configuration of router will be the responsibility of the BANK. Bidder would only provide required details for configuration. |
| 8       | NA      | NA  | NA  | Please confirm last mile handoff interface would be Ethernet electrical/ Optical   | Handoff will be on Ethernet.  |
| 9       | Page-19 | Clause L: Acceptance Criteria (a)   | The link will be treated as commissioned only on completion and satisfactory functioning for a minimum period of 21 days.   | 21 days testing for link acceptance is a large period. Would request to limit it to 48 hrs.  | <b>The clause should be read as:</b><br>The link will be treated as commissioned only on completion and satisfactory functioning for a minimum period of 10 days.           |
| 10      | Page-16 | Section-III General Terms and Conditions of Contract: 1.Terms and Conditions 1.1.d) | Due to the nature of the evaluation process, and approval and procurement activities that may occur, proposals must be valid for a minimum of 180 days from the date of proposal. Responses must clearly state the length of the bid and its explicit expiration date.  | Please limit the validity of the Bid to 3 months after the date of opening of Technical Bid prescribed by the Bank.  | <b>No Changes-RFP Stands.</b>   |

| Sr. No. | Page No    | Section Number; Page Number; Point Number   | RFP Clause  | Bidder's Query / Suggestion   | Bank's Response  |
|---------|------------|---|---|---|--|
| 11      | Page-21    | Page no-21<br>Section –III<br>General Terms and Conditions of Contract: Bid Security 8.a.       | The Bidder shall furnish, as part of its bid, bid security of an amount of Rs. 1,00,000/- (Rupees One Lac Only). The bid security is required to protect the Bank against the risk of Bidder's conduct.   | The Bidder shall furnish, as part of its bid, bid security of an amount of Rs. 50,000/- (Rupees Fifty Thousand Only). The bid security is required to protect the Bank against the risk of Bidder's conduct<br>Its required in the form of DD or BG | The Bidder shall furnish, as part of its bid, bid security of an amount of Rs. 1,00,000/- (Rupees One Lac Only). Bid security should be in the form of Demand Draft or a Bank Guarantee issued by a Private Sector/Public sector bank in India (other than Allahabad Bank) in the format provided in the RFP (Annexure – FORM - Bid Security).                                   |
| 12      | Page no-22 | Section –III<br>General Terms and Conditions of Contract 9.b- Penalties for delay in upgrades:  | The Vendor should also undertake to upgrade the link within 7 days from the date of Purchase Order/intimation for up-gradation. The Bank shall be entitled to charge penalty 1% of the additional up-gradation cost per week of delay with a maximum of 10% of the additional up-gradation cost beyond the scheduled up-gradation date. | Request Bank to increase the timeline for upgrade to 21 days from 7 days.   | The clause should be read as:<br>The Vendor should also undertake to upgrade the link within <b>21 days</b> from the date of Purchase Order/intimation for up-gradation. The Bank shall be entitled to charge penalty 1% of the additional up-gradation cost per week of delay with a maximum of 10% of the additional up-gradation cost beyond the scheduled up-gradation date. |
| 13      | Page no-22 | Section –III<br>General Terms and Conditions of Contract 9.C- Uptime and penalties for downtime | Uptime and penalties for downtime   | Request Bank to reduce the Penalty Charges as it is too high  | No changes-RFP Stands.   |
| 14      | Page-27    | Section –III<br>General Terms and Conditions of Contract :- Business Continuity.                | In the event of failure of the Service Provider to render the Service, without prejudice to any other right the Bank shall have as per this Agreement, the Bank at  | Would request to remove this clause.  | No Changes-RFP Stands.   |



| Sr. No. | Page No    | Section Number; Page Number; Point Number  | RFP Clause  | Bidder's Query / Suggestion  | Bank's Response        |
|---------|------------|--|---|--|------------------------|
|         |            | Clause:20.a.ii.  | its sole discretion may make alternative arrangements for getting the Services from any other source. And if the Bank gives a prior notice to the Service Provider before availing such service from any other alternative source, the Service Provider shall be liable to reimburse the expenses, if any incurred by the Bank in availing such services from the alternative source. |  |                        |
| 15      | Page - 45  | Commercial bid Format  | Commercial bid Format   | Please clarify that Commercial bid Format is inclusive or exclusive of taxes   | Exclusive of taxes.    |
| 16      | Page no-45 | Section –III<br>General Terms and Conditions of Contract<br>9.a:-<br>Penalties for project implementation delay: | The Vendor should undertake to commission the link/services in the SOW (Scope of Work) within 6 (Six) weeks from the date of Purchase Order / Letter of Intent. The Bank shall be entitled to charge penalty 1% per week of delay with a maximum of 10% of the total order value of all the services to be delivered beyond the scheduled delivery date for providing services.       | Request Bank to reduce penalty to 0.5% per week of delay with a maximum of 5% of the First Year Value of the services beyond the scheduled date of providing services. | No changes-RFP Stands. |
| 17      | Page no-22 | Section –III<br>General Terms and Conditions of Contract<br>9.C-<br>Uptime and penalties for downtime:           | Uptime and penalties for downtime   | Request Bank to reduce the Penalty Charges as it is too high   | No changes-RFP Stands. |

Meeting or elsewhere, for change i.e. addition/modification/deletion in the existing clauses of RFP, the **Bank's response is 'No Changes-RFP Stands'**.

All other terms and conditions of the RFP remain unchanged. Please treat this Addendum as an integral part of the RFP under reference. No further queries pertaining to this Addendum will be entertained. Amendment incorporated through this addendum will override the concerned RFP clause/terms & condition issued earlier.

**(Deputy General Manager-IT)  
Allahabad Bank, Head Office  
Kolkata (WB)**

**\*\*\*End of the Document\*\*\***